Superior Court of California, County of Los Angeles 6/20/2023 10:42 PM David W. Slayton, Executive Officer/Clerk of Court, 1 **VENABLE LLP** Michael B. Garfinkel (SBN 156010) By D. Williams, Deputy Clerk mgarfinkel@venable.com Joshua M. Rosenberg (SBN 274473) imrosenberg@yenable.com Rodney S. Lasher (SBN 307462) rslasher@venable.com 2049 Century Park East, Suite 2300 5 Los Angeles, CA 90067 310.229.9900 Telephone: Facsimile: 310.229.9901 6 Attorneys for Plaintiffs GLASS HOUSE BRANDS INC., 8 KYLE D. KAZAN, and GRAHAM FARRAR 9 SUPERIOR COURT OF THE STATE OF CALIFORNIA 10 COUNTY OF LOS ANGELES, CENTRAL DISTRICT 11 GLASS HOUSE BRANDS INC., a British CASE NO. 23STCV14403 Columbia corporation; KYLE D. KAZAN, an individual; and GRAHAM FARRAR, an **COMPLAINT FOR:** 13 individual. 1. DEFAMATION PER SE 14 Plaintiffs, **DEFAMATION PER QUOD** 15 v. VIOLATION OF CALIFORNIA 16 SOUTH CORD HOLDINGS LLC, a **BUSINESS & PROFESSIONS CODE** California limited liability company; **§ 17200** SOUTH CORD MANAGEMENT LLC, a 17 California limited liability company; **DEMAND FOR JURY TRIAL** 18 ELLIOT LEWIS, an individual; DAMIAN MARTIN, an individual; and DOES 1 19 through 100, inclusive, Defendants. 20 21 22 23 24 25 26 27 28

COMPLAINT

Electronically FILED by

27

28

Plaintiffs GLASS HOUSE BRANDS INC. ("Glass House"), KYLE D. KAZAN ("Kazan"), and GRAHAM FARRAR ("Farrar," collectively, "Plaintiffs"), by and through their attorneys of record, hereby submit this Complaint against Defendants SOUTH CORD HOLDINGS LLC, SOUTH CORD MANAGEMENT LLC *dba* CATALYST CANNABIS (collectively, "Catalyst"), ELLIOT LEWIS ("Lewis"), DAMIAN MARTIN ("Martin"), and DOES 1 through 100, inclusive (collectively, "Defendants"), and each of them, as follows:

INTRODUCTION

- 1. This is a dispute between competitors arising out of Defendants' outrageous, baseless, defamatory statements falsely accusing Plaintiffs of illegally diverting and distributing cannabis and cannabis products throughout California and the United States. Defendants Elliot Lewis and Damian Martin, on behalf of Catalyst which they co-founded and operate, have launched a misguided and systematic defamatory social media campaign falsely accusing Glass House and its co-founders, Kyle Kazan and Graham Farrar, of being "the biggest black marketeer in the entire American History," likening Plaintiffs to a Mexican drug cartel. Nothing could be further from the truth. Defendants made the statements without any evidence, knowing them to be false or, at the very least, with reckless disregard for the truth. Relying on pure speculation, Defendants assert their self-serving conclusion and then plead with governmental authorities and regulators at the California Department of Cannabis Control ("DCC") to investigate Glass House. Defendants then taunted Plaintiffs by asserting that their defamatory statements must be true because Plaintiffs have not filed a defamation lawsuit. Enough is enough. Plaintiffs therefore bring this lawsuit to defend their reputations and establish that Defendants' defamatory statements are demonstrably false. Plaintiffs seek to enjoin Defendants from making any similar statements and recover substantial compensatory and punitive damages.
- 2. Defendants launched their egregious attack on Plaintiffs based on misplaced anger and hostility. Defendants' social media rants make clear that they are enraged by the current state of the cannabis industry and, in particular, their erroneous belief that Defendants are unfairly shouldering the tax burden when it is actually shared by all legal commercial cannabis operators,

enforce its track and trace obligations to reduce illicit market activity. Having lost at the trial court level, Defendants have now shifted their animus toward the passage and implementation of Assembly Bill 195 ("AB 195"), a bill which benefited consumers by reducing the taxes paid on cannabis and cannabis products. AB 195 shifted responsibility for collecting and paying California's cannabis excise tax from distributors to cannabis retailers and obligates retailers like Catalyst and Glass House to pay taxes on the revenue collected from actual cannabis and cannabis products sold at retail rather than based on wholesale estimates. Since Catalyst has focused its operations on retail and has become one of the largest retail cannabis companies in California, Defendants believe that Catalyst has been disproportionately impacted by AB 195. This time, rather than initiate another failed litigation against the DCC or the California Department of Tax and Fee Administration ("CDTFA"), Defendants have trained their anger and hostility on Glass House and its co-founders even though Glass House similarly faces regular competition from illicit sales at lower sales prices than the legal market can bear.

3. Glass House's mission is to provide quality, sustainable cannabis products for the

including Glass House. First, Defendants filed a lawsuit against the DCC seeking to compel it to

benefit of all. To that end, Plaintiffs foresaw and adroitly prepared for the various challenges currently facing California-based cannabis businesses by building a robust, vertically integrated company, including, without limitation, cultivation, retail, and manufacturing of Glass House-branded cannabis-focused consumer packaged goods ("CPG"). Glass House has sought to reduce the cost of cannabis and to provide consistently high-quality products that fulfill the needs of many brands, as well as retailers seeking supply for their in-house brands, to ultimately benefit the consumers in the legal California cannabis marketplace. As a result, Glass House is positioned to weather the current downtown in the cannabis industry and survive the many challenges that all operators in the cannabis industry are facing. Glass House has a well-earned reputation for compliance and has taken great strides to make sure that its cannabis and cannabis products are appropriately tracked and traced and do not find their way into the illicit market. Glass House's

3

4

5 6 8

10 11

9

13

14

12

15

16 17

18

19 20

21 22

23

24 25

26 27

28

vertical integration and strict adherence to compliance has clearly drawn the misplaced ire of Defendants.

4. Defendants have no viable defense for their misconduct. Their statements about Glass House are provably false and therefore Defendants cannot rely on truth as a defense. Defendants have tried to insulate themselves from liability by inserting the word "allegedly" in connection with their statements, but that term does not magically make a false defamatory statement non-actionable, and Defendants' use of such term is nonsensical because Defendants are quoting themselves, not some other source they reasonably believed to be true. Defendants are also not insulated by the filing of subsequent litigation, ironically for unfair competition, which repeats their false and defamatory accusations, because Defendants' defamatory social media campaign predated the filing of their lawsuit and was not in furtherance of the subsequently filed litigation, and therefore falls outside of the litigation privilege. Defendants also have no First Amendment defense because Defendants' statements were made with actual malice motivated by animus towards Plaintiffs. Although Defendant Lewis has previously boasted publicly about Catalyst's use of litigation as a competitive business tool, Defendants grossly miscalculated this time around, and should be held fully responsible for their unprovoked social media campaign attacking the integrity of Plaintiffs and the cannabis business they have worked so hard to build over the past seven years.

PARTIES

- 5. Plaintiff Glass House Brands Inc. is, and at all relevant times mentioned herein was, a corporation incorporated in British Columbia, Canada and qualified to do business in the State of California with its principal place of business at 3645 Long Beach Boulevard, California 90807.
- 6. Plaintiff Kyle D. Kazan is an individual, and is now and was at all relevant times mentioned herein a resident of Los Angeles County, California.
- 7. Plaintiff Graham Farrar is an individual, and is now and was at all relevant times mentioned herein a resident of Santa Barbara County, California.
- 8. Plaintiffs are informed and believe, and on that basis allege, that Defendant South Cord Holdings LLC is, and at all relevant times mentioned herein was, a limited liability company

formed in the State of California with its principal place of business at 401 Pine Avenue, Long Beach, California 90802. South Cord Holdings LLC is a holding company for various Catalyst subsidiaries that hold commercial cannabis licenses and operate Catalyst-branded retail dispensaries located in the State of California.

- 9. Plaintiffs are informed and believe, and on that basis allege, that Defendant South Cord Management LLC is, and at all relevant times mentioned herein was, a limited liability company formed in the State of California with its principal place of business at 401 Pine Avenue, Long Beach, California 90802. South Cord Management LLC provides management services to South Cord Holdings LLC and its various subsidiaries that operate Catalyst-branded retail dispensaries in the State of California.
- 10. Plaintiffs are informed and believe, and on that basis allege, that Defendant Elliot Lewis is an individual, and is now and was at all relevant times mentioned herein a resident of Los Angeles County, California.
- 11. Plaintiffs are informed and believe, and on that basis allege, that Defendant Damian Martin is an individual, and is now and was at all relevant times mentioned herein a resident of Los Angeles County, California.
- 12. Plaintiffs are unaware of the true names and capacities of the defendants sued herein as DOES 1 through 100, inclusive, and therefore sues these defendants by such fictious names. Plaintiffs are informed and believe, and on that basis allege, that each of the fictitiously named defendants is liable to Plaintiffs in some manner for the causes of action alleged herein. Plaintiffs will seek leave to amend this Complaint to allege the true names and capacities of the fictitiously named defendants when their identities have been ascertained.
- 13. Plaintiffs are informed and believe, and based upon such information and belief allege, that at all relevant times mentioned herein, Defendants, and each of them, together with each of the Doe Defendants, acted as the agent, servant, employee, partner, member, associate, representative, co-conspirator, or alter ego of each other Defendant, and in connection with the conduct herein alleged, was acting within the course, scope, and authority of such relationship, and

8

9

10

11 12

13

14

15 16

17 18

19

20 21

22 23

24

25 26

27

28

that each Defendant ratified each and every act, omission and thing done by each and every other Defendant.

JURISDICTION AND VENUE

- 14. Jurisdiction is proper in the Superior Court of the State of California for the County of Los Angeles pursuant to California Code of Civil Procedure section 410.10.
- 15. Venue is proper in Los Angeles County, California pursuant to sections 392 et seq. of the California Code of Civil Procedure because the conduct and events giving rise to the claims described herein, as well as the injuries to Plaintiffs, occurred in Los Angeles County. Moreover, a number of witnesses to the events in question reside or regularly transact business in Los Angeles County, and relevant evidence is believed to be located in Los Angeles County.

GENERAL ALLEGATIONS

A) Glass House Is A Fully Compliant Vertically Integrated Cannabis Business

- 16. Plaintiff Glass House is a Canadian publicly-traded cannabis company that is vertically integrated and operates exclusively in the State of California. Over more than seven years of operations, it has built leading, lasting brands serving consumers of virtually all demographics. Plaintiff Kazan is the Co-Founder, Chairman, and Chief Executive Officer of Glass House, and Plaintiff Farrar is the company's other Co-Founder, President and Chief Cannabis Officer. Kazan and Farrar have also been successful in multiple business endeavors outside of the cannabis industry and they have worked for decades building impeccable reputations. Both Kazan and Farrar continue to engage in many of these businesses, including, without limitation, commercial real estate. Plaintiffs Kazan, Farrar, and Glass House have each earned the well-deserved reputation for strict compliance in California with respect to legalized, adult-use and medicinal cannabis, and their reputations in one field necessarily impact their standing in others.
- 17. Glass House and its co-founders have carefully built their company, brands and reputations and positioned the company to weather today's very challenging legalized cannabis industry. Glass House is currently operating in all major verticals including cultivation, retail, and manufacturing of CPG.

18. The cannabis industry in California is heavily regulated. Glass House and its founders have done things the right way, working hard to comply with all regulatory standards established by the State of California and various local jurisdictions in which Glass House operates. Indeed, since Glass House commenced operations, it has taken every effort to fully comply with all applicable state and local laws, ordinances, rules and regulations pertaining to every aspect of its commercial cannabis businesses. Glass House prides itself on being a transparent operator who communicates openly with state regulators at the DCC (and its predecessor agencies the Bureau of Cannabis Control, the California Department of Public Health, and the California Department of Food and Agriculture) and local stakeholders in every jurisdiction in which it operates throughout the State of California. To date, no state or local regulator has imposed any regulatory violations or assessed any penalties relating to any alleged violations against Glass House. Plaintiffs run a compliant business that closely monitors its business from cultivation to manufacturing, to distribution to retail sales, and participates exclusively within the legal cannabis market in California. Defendants' wild statements that Plaintiffs operate the largest illicit cannabis business in United States history are completely and categorically false.

19. As part of Glass House's strict adherence to the myriad of rules and regulations applicable to Glass House as a vertically integrated California cannabis business, Glass House maintains a METRC account for every one of its individually licensed operations, with such track and trace system recording all cannabis activity conducted by that licensee. See 4 CCR § 15047.2. Glass House tags all cannabis and cannabis products with METRC tags, per state regulations, which are utilized as the DCC's primary and preferred track and trace system. See 4 CCR §§ 15048.2-15048.5. All cannabis and cannabis products on each and every one of Glass House's licensed premises is assigned its own unique plant or package tag, which tag is entered into the METRC system. See 4 CCR § 15049. This allows the DCC to track all cannabis "from seed to sale," that is, from the moment cannabis is planted by Glass House for cultivation through its sale to a retail customer or other end user. In other words, before cannabis leaves a Glass House facility, a record is entered into METRC of the exact cannabis that is to be transferred, which facility it is leaving

from, and which facility it will be transported to. This information is available to the DCC (and local regulatory agencies), and maintained separately by Glass House for the periods required under the state regulations. *See* Cal. Bus. & Prof. Code § 26160. Glass House conducts a comprehensive review and reconciliation of its METRC track and trace records on a monthly basis. *See* 4 CCR § 15051.

- 20. Glass House is affirmatively obligated to account for all of its cannabis inventory at all times. See 4 CCR § 15424. In the event that Glass House ever discovers diversion, theft, loss, or any other unlicensed, illicit or criminal activity associated with one of its licenses (or has knowledge of such activity by any licensee with whom Glass House transacts), it has an affirmative duty to notify both the DCC and local law enforcement within 24 hours of discovery. See 4 CCR § 15036. To date, there have been no known incidents of diversion of Glass House cannabis or cannabis products. As a result, Glass House has never submitted any report of diversion to the DCC or to local law enforcement. No regulator has ever notified Glass House of any potential diversion from a Glass House facility, and no one has ever presented any evidence this has occurred. To Glass House's knowledge, no distributor with whom it contracts has been accused of diverting cannabis or cannabis products to the illicit market, much less has any action been taken by any regulators or law enforcement to investigate or discipline any such licensee for an alleged or proven violation.
- 21. All of Glass House's METRC logs and tax filings are subject to audit by the DCC and the CDTFA. See Cal. Bus. & Prof. Code § 26161. As a public company, Glass House is highly regulated and required to make extensive periodic financial and regulatory-related reporting and disclosures to U.S. and Canadian securities regulators, Cboe Canada (formally the Aequitas NEO Exchange), the OTC broker-dealer financial markets, and to its investors. Furthermore, as a public company, Glass House's financial statements are required to be audited annually by a certified public accounting firm in compliance with generally accepted accounting principles in two different countries. No regulator, securities exchange or auditor has ever alleged any discrepancies or improprieties in Glass House's financial and regulatory disclosures or any oddities in Glass House's reported commercial cannabis activities.

¹ See http://www.forbes.com/sites/warrenbobrow/2020/07/27/5-quick-questions-with-elliot-lewis-ownerfounder-catalyst-cannabis-co/

22. Glass House cultivates, manufactures, and distributes cannabis flower and trim to wholesalers, and CPG to Glass House-owned and third-party retail stores in the State of California. It generates revenue by selling its products in bulk at wholesale to distributors and at retail to its own and third-party dispensaries in California, including both raw cannabis, cannabis extracts, and cannabis edibles.

23. From a retail standpoint, as of December 2022, Glass House operated eight (8) retail dispensaries across California with locations in Los Angeles, Santa Barbara, Santa Ana, Berkeley, Isla Vista, Grover Beach, Lemoore, and Morro Bay. In January 2023, Glass House opened an additional dispensary in Santa Ynez, California. Finally, in April 2023, Glass House opened a dispensary in Turlock, California, bringing its current retail portfolio to ten (10) retail dispensaries.

B) Catalyst Is A Direct Competitor Of Glass House

24. Like Glass House, Catalyst also focuses its efforts on expanding its California market presence and growing its brand across the state. Similar to the Glass House model, Catalyst is primarily engaged in the business of selling cannabis and cannabis products including its own branded products and third-party branded products. Catalyst currently owns and operates eighteen (18) retail dispensaries throughout California. Unlike Glass House, Catalyst consolidated all its efforts into acquiring retail licenses with the expressed goal of becoming "the premiere [sic] retailer in the state [sic] of California." Catalyst's gamble on retail paid off to a point. In fact, Catalyst successfully grew its retail footprint into something nearly double that of Glass House. Catalyst is now one of the largest retailers in the state and a direct competitor of Glass House. The primary difference between the companies' respective operations is that Glass House is vertically integrated and therefore benefits from reduced taxes on cultivation (*i.e.*, the California state-level cultivation tax was repealed in July 2022) and wholesale distribution.

- 25. In a wide-ranging podcast interview with *Ganjapreneur* from February 26, 2021,² Defendant Lewis stated, among other things, his belief that "at the end of the day, . . . whoever wins California, that brand is going to be able to migrate." In other words, by establishing a strong foothold in California and growing within the state, the "winning" company will then be able to expand its operations into other states that have legalized cannabis marketplaces. To that end, Lewis stated, "we're moving block by block, street by street, city by city, trying to open cities and acquire these retail licenses."
- 26. In discussing his goals for Catalyst's future growth, Defendant Lewis provided a profane analogy: "Not that it's a great analogy, but when Cortes showed up, not that he was a good guy, he's an evil guy, I don't want to get in trouble, but he burned the fucking ships, right, and 500 dudes. I'm not justifying the atrocities, but the analogy carries. 500 Spaniards took on a million Mayans. Why? Because there wasn't no fucking way home. So that's just the mentality that we've kind of taken and we keep pushing, pushing, pushing." Defendant Lewis sums up his personal ethos succinctly, "maybe I don't even like winning as much as I hate losing."
- 27. In that same interview (*see* Fn. 2), Defendant Lewis acknowledges part of Defendant Catalyst's strategy to "win California" and establish the company's foothold in the U.S. commercial cannabis marketplace by relying on litigation. Specifically, Defendant Lewis stated, "Sometimes we lose, but we've been very thorough in the litigation process. . . . And we've litigated against cities. It has been a fairly successful strategy as well." Not only has Catalyst sued to obtain licenses for its operations, but it also sued **and lost** to the DCC in litigation over the DCC's alleged regulatory failings with respect to the proliferation of illicit cannabis activities throughout the state which resulted in purported widespread tax evasion and diversion.
- 28. Rather than responsibly fix their internal problems, Defendants have instead sought to improve their situation by baselessly and maliciously attacking Plaintiffs their direct competitor

² See https://www.ganjapreneur.com/elliot-lewis-competing-against-cannabis-venture-capital-in-southern-california/

C) <u>Defendants Engage In A Malicious Defamation Campaign Against Plaintiffs</u>³

29. In a transparently reckless maneuver, Defendants have repeatedly and publicly accused Plaintiffs of, among other things, being "the biggest black marketeer in American history." Defendants claim Plaintiffs are running "the largest illicit cannabis operation in American History" at a size and scale that is *only* matched by illegal foreign drug cartels. These are knowingly false statements of fact of concerning Plaintiffs that Defendants have maliciously published to thousands of consumers for the purpose of causing damage to Plaintiffs.

- 30. While Defendants Lewis and Martin have tried to craft their public image and that of Catalyst to be seen as "for the people" that "speak to truth to power," the actual truth is far different than their manufactured narrative. Defendants are not "for the people," but are motivated by their own self-interest. Defendants aggressively gambled on the retail market only to experience the pains of a rapidly changing legal cannabis industry including new regulatory obligations to collect cannabis excise taxes that threaten to further shrink already slim retail margins. Furious that a competitor is potentially outpacing them, Defendants embarked on a vengeful, defamatory crusade to prop up their own business interests. Defendants did so with the specific aim of harming one of their closest competitors by directing numerous statements to actual or potential customers of Glass House and Catalyst concerning both: (i) Defendants' own business operations which they characterize as being "totally clean" and beyond reproach; and (ii) Plaintiffs' business operations which they characterize as being dishonest, unethical, and outright criminal.
- 31. As described more fully below, Defendants' targeted attack against Plaintiffs includes false and misleading accusations of and concerning Plaintiffs related to criminal conduct, dishonesty, cheating and more. For example, Defendants:

^{26 | 27 |}

³ Defendants' slanderous statements of and concerning Plaintiffs have been transcribed by Plaintiffs' counsel and, where appropriate, have been emphasized with bold underline.

- Claim Glass House is the "biggest black marketeer" in U.S. history rivaled in size and scope only by "Mexican cartels," that Glass House "is BM-ing [i.e., illicit marketing] 100,000 thousand fucking pounds of weed" and that everyone on the illicit market is selling Glass House's product and "there's no fucking way [Glass House] is selling all this through legal channels[;]"
- Personally attack Plaintiffs Farrar and Kazan by comparing them to known steroid cheats, implying that Farrar and Kazan are breaking the rules and are deserving of contempt and scorn just like fallen sports heroes Sammy Sosa and Lance Armstrong;
- Avers that Plaintiff Kazan's reputation for compliance is "fucking bullshit" because Glass House is "the biggest black marketeer in American History" while also insinuating that Kazan, a former police officer, is a hypocrite for arresting "guys for 1/1,000,000th of the amount that today he is black marketeering" and that Kazan now "has the black market" and is a drug kingpin;
- Accuse Plaintiffs of working with and improperly influencing corrupt politicians who
 "turn a blind eye to" Plaintiffs, and whose corruption created a "fix" or unlevel
 playing field structured for Plaintiffs' benefit; and
- Repeatedly compare Plaintiffs' and Defendants' business operations by asserting that
 Defendants are the "good guys" who are "totally clean" and that Plaintiffs are the
 "bad guys" because they are unethical, dishonest, criminals.
- 32. Defendants' defamatory social media campaign began on May 15, 2023, when Defendant Lewis, using the handle @catalyst_ceo, posted a video on his Instagram reel with the following direct, unequivocal proclamation superimposed: "FACTS!!!!" In that six minute and ten second (6:10) video, Defendant Lewis begins by saying:

Yo yo yo, this is super important, it's going to be fucking red hot and probably too much truth, and normally I wouldn't give the fucking cops and the state so much help, but this one needs to be fucking resolved. Everybody knows it, I am about to

1

345

7

6

8

10 11

1213

14 15

16

17 18

19

2021

22

2324

25

26

2728

say it. Who is the biggest black marketeer, allegedly, in the history of the

United States? Glass House Brands. They are the fucking problem.

The introductory statements made in this video are intended to convey, and do in fact convey, to the viewer that Defendants know "facts" about Glass House's operations. Defendant Lewis's accusation that Glass House is the "biggest black marketeer" in U.S. history is, on its face, defamatory. Such conclusion is false. It is not an opinion. It is a representation of fact directed to the public and the market at large regarding the conduct of a competitor company.

33. Defendant Lewis continues in that May 15, 2023 video:

How do we know that Glass House is the biggest black marketeer, "allegedly" [using demonstrative "finger quotes"], in American history? And I would challenge either Kyle [Kazan] or Graham [Farrar] to tell me I'm fucking wrong on this math. 1.3 billion dollars in total sales, 4th quarter, all revenue for the state. That's all revenue for the state. That means about 650 million [dollars] is flower. About 50% of sales, I think most people would say that's very close to what it is. So 650 million [dollars] in flower sales sold. According to public reports, Glass House claims they produce 75,000 pounds. Now they get real cute so you don't know exactly how much dry flower or how much trim . . . But look, they sold 66,000 [pounds]. We're gonna take a conservative number here, which is 50% of what they sold. 33,000 pounds of dry flower is what they sold in the 4th fucking quarter. You ready? 33,000 pounds times 128 1/8's times 25 dollars out the door, so 105 million dollars in legal sales, if it was all fucking legal. Now, take 105 million [dollars], you divide it by the total flower sales, 650 million [dollars], by the way I'm being real conservative. That means you'd have to believe that Glass House accounts for 16.2% of sales. Now, of course they're gonna claim plausible deniability because that's super fucking convenient for them, but guess what? They're a publicly traded stock with the best quantitative minds on the planet, and,

hey, I'm just saying somebody figured out that, guess what, <u>there's no fucking</u> way they're selling this all through legal channels.

Again, Defendants repeat their unfounded allegations that Plaintiffs have engaged in criminal conduct, basing these accusations on an incomplete set of facts using assumptions designed to reach a predetermined false conclusion. Defendants' attempt to justify their conclusion by relying on "math." However, this "math" is entirely manufactured and unsubstantiated, to say nothing of the bias resulting from Defendants' willful decision to ignore reliable sources, and their failure to investigate or acknowledge the ramifications of AB 195—a law which eliminated the cannabis cultivation tax effective July 1, 2022 and which made retailers (rather than distributors) responsible for collecting and remitting the cannabis excise tax staring January 1, 2023.

34. In an attempt to further justify his defamatory statements, Defendant Lewis targets Plaintiffs' distribution structure and states that Plaintiffs Kazan and Farrar are cheaters and part of an illegal drug cartel:

That Defendants are willing to turn a blind eye to the actions of other people and/or companies that are actually engaged in illicit activities but not perceived to be in direct competition with them, while

simultaneously directing anger and hostility towards just Glass House demonstrates the vengeful motive underlying Defendants' defamatory words and actions.

on this math. So, on a good day, there's no way, but on a good day, we will call Glass House 4% of sales, which means 4% over 16%, only 25% of their fucking product 'allegedly' [using demonstrative "finger quotes"], I am happy for them to challenge this math, is going through legal channels and they hide behind 'plausible deniability, I didn't know." What Defendant Lewis is unequivocally communicating to his audience of more than **sixteen thousand followers** (plus all non-followers on his social media who see this video due to the viral nature of the internet and third-party republication or postings) is that his conclusion—*i.e.*, that Glass House is a **criminal** organization—is unimpeachable, and that nobody should do business with Glass House, leaving a greater market share for Catalyst. Defendants are masquerading as righteous whistleblowers when, in reality, they are doing nothing more than spreading falsehoods about a direct competitor all for Defendants' own financial gain, including to entice their investors and lenders to make additional capital investments into Catalyst.

36. Furthermore, Defendants assert that Plaintiffs are corrupt, hypocritical, and dishonest. To that end, Defendant Lewis also states that Plaintiffs are "[e]ven worse [than the politicians who think they are untouchable], posing for magazines with their face on it, saying that you're the dude who's super compliant. Like, just stop man, I can't watch anymore. Again, nothing personal, but y'all fucking bullshit. . . . let me help you out, the biggest black marketeer in the entire American History, 'allegedly' [using demonstrative "finger quotes"], only to be beat by a few people who live down in Mexico that were Mexican cartels, Glass House." While not directly identifying Plaintiff Kazan by name, it is well known in the cannabis industry that he started his career in law enforcement with the City of Torrance Police Department before retiring more than two decades ago, and has been on the covers of various magazines touting Glass House's compliance with California's cannabis regulatory scheme. This insinuation can be, and as evidenced by the comments on the video was, understood by the audience to be directly related to Plaintiff

37.

7

10

13

16 17

18

19

20 21

22 23

24

25

26

27 28

Kazan. Defendants' statements are entirely false. Plaintiffs are informed and believe, and based upon such information and belief allege, that Defendants, and Defendant Lewis in particular, made these statements maliciously, with knowledge or reckless disregard of their falsity.

In this same May 15, 2023 video, Defendant Lewis doubles down again: My numbers are correct. They are "BM-ing" [i.e., diverting to the illicit market] approximately 100 thousand fucking pounds of weed, now going through the burner distribution system. Again, they would say it's legal. But they should know, they're fucking burner-ing a fucking 100 thousand fucking pounds of BM [i.e., illicit market] market, which means that Kyle [Kazan] snapped cuffs on guys for 1/1,000,000th of the amount that today he is black marketeering. This is not a fair business model. Same guys circling cartel grows right next to 'em, complaining, are the same guys that the biggest black marketeers in this fucking game. And if I'm snitching on a cop, I'm snitching on a cop. But when somebody's cheating, and somebody's using PEDs, it's our job to call it out. If you're gonna try to have your black market game fund your entire legal market game, and then be the face of compliance, we're going to call fucking bullshit. And that's just facts. If you can't handle facts, if you want to dispute the facts, I'm here to have a calm conversation. Otherwise, DCC, fucking police, it's sitting right in front of your eyes. Go walk down to Glass House, former cop, that's who's got the fucking black market now. And all the homies know on the black market, they're flipping Glass House pounds. This ain't no fucking secret. I'm just saying it now, standing up for the industry, standing up for the small farmer, and that's right, the mother fucking people.

This time, Defendants target Plaintiff Kazan specifically and directly. The incendiary averment that Plaintiff Kazan, a former police officer, abused his authority while in that position decades ago only to now run Glass House by cheating the system, taking over the illicit market and becoming a drug kingpin is demonstrably false.

- 38. Thereafter on May 17, 2023, Defendant Lewis posted what he described as a "much needed follow up to the Glass House video" to his @catalyst_ceo Instagram account because there was "lotta chatter out there." Comparing Catalyst to its competitor, Glass House, and in particular comparing the ethics of their respective business operations, Defendant Lewis said, "First, I want to make one super important point. Who do you think's gonna get targeted for putting out this video? The company that runs totally clean, speaks truth to power? That's gonna be Catalyst. Who do you think they're gonna continue to turn a blind eye to? Glass House. That's just how it goes down. In fact, those guys are in Sacramento right now taking photographs with their political friends. I wouldn't be surprised if they're figuring out how to target Catalyst right now, 'allegedly' [using demonstrative "finger quotes"]."
- 39. Defendants then proceed to allow, promote, and encourage Defendant Lewis to spew more vitriol based on his specious "math" that is devoid of any true investigation or actual data. Once more, this social media post was directed to a broad audience of actual and potential consumers, specifically targeting Glass House's business operations, actual and prospective customers and the products Glass House sells, all while attempting to push Catalyst's direct competitor down so Catalyst could rise up. These statements, like those made in the prior video, demonstrate a willful obliviousness to the fact that Glass House sells bulk cannabis flower and CPG.
- 40. So too does the following statement by Defendant Lewis from the May 17, 2023 video implicate the notion that Glass House is in cahoots with politicians who allegedly ignore this purported criminality:

But look, let me run you through the math one more time because there's a lot of bullshit out there and what we're doing here is we're comparing retail output to retail output so all the wholesale input, garbage in garbage out, is irrelevant, and the people that are doing it are stupid fucking motherfuckers who don't understand what I'm doing here, right? We all know that [what] it does in the wholesale system, then it goes through the burner distribution system, and never comes out the retail. What we're doing is assuming it all comes out the retail, then we're

comparing it to the retail numbers that we have from the state. I'm gonna change 'em up a little bit just for some fun, right? So, this used to be 50% flower sales. I'm going to make it 40%, cuz that's what it really is, right? So, you end up with 520 million [dollars] is the denominator, 520 million [dollars] is the denominator. Here's the other way we're being challenged, people are saying "ohh, it's only 10-15 dollars a jar." Yeah, that's wholesale, I fucking know. We're taking a conservative retail price. I heard they break it down 40 trim, 40 bigs, 20 smalls. I still think, 25 [dollars per 1/8 ounce], if not perfect, is a pretty fucking close price if you average it together with 40, 40, and 20. We assume 50%, right? So, that number is still fucking pretty good because really there's 60% flower mixing in a little bit of smalls, so your math's a little fucking off. So, I've seen this blended down \$236 per pound come out, and like, that's been used as the input. That can't be used as the input. We know the input into the wholesale, we're trying to make the rec market total amount, the uhh, the, the denominator and we're trying to make Glass House the numerator, total rec sales, right? Which, really if you do it closer to right, gets you to about 20%. Last thing we're hearing, white label. Alright, look, does Glass House white label some weed? Sure, sounds like some plausible deniability, "allegedly" [using demonstrative "finger quotes"] by the way, this is all allegedly. Look, I gave them the benefit of the doubt when I said 5% of sales, cuz I think Glass House itself, I don't know, I'm guessing a little bit, probably hovering around 2[%], maybe a little bit more. I don't know anyone that does 3[%]. So, I factored that in at 4% when I came with the 75-25. But if you look at 20% of sales on a good percent, 4% of them are white labeled, plus actually in Glass House jars, still doesn't get you anywhere close to 20%. And the idea that somebody has 20% market share is totally ridiculous. So, all you math fucking geniuses out there, why you're getting crushed in cannabis is you look at spreadsheets, you don't understand the game. We're comparing retail to retail. And, again, look, we're

not trying to go after them personally, but here's the problem with our political system, the guys trying to solve the problem, up in Sacramento literally yesterday, crickets, crickets, crickets on everything else, are the same ones, that, based on my math, again 'allegedly' appear to be the largest black market cultivator in American history, and they're chumming it up with everybody from Sacramento.

Meanwhile, whose got the target on their backs? The guy who plays totally clean, the company that plays totally clean, that speaks truth to power. That's our political system today. If you speak up, we're gonna get you. If you're our friend, and we like you, and you do exactly what we say and you're fucking around, we'll turn a blind eye. Hey, if you're someone we don't know up in Trinity County, we're gonna come in because the war on drugs is still alive and well and fucking raging, and we might even shoot a dog that is doing exactly what it's supposed to do when 12 thugs show up at the door. Weed for the people.

- 41. Defendants' video tirades continued. Defendant Lewis posted another video on May 18, 2023 to Lewis's backup Instagram account, @catalyst_ceo_still_talking, wherein he defiantly challenged the audience, proclaiming "Fuck y'all mother fuckers, . . . I am still talking shit. That wasn't even that bad, I just did little fucking math. The world don't like math? I mean, maybe the truth hurts. It's a fucking commentary on the entire system. Which then follows up by curtailing free speech. Again, math is just math, these are universal truths. Weed for the people." Such communications can only be understood in the context of all the preceding videos—that is, Defendants were stating in no uncertain terms that their "math" proves that Plaintiffs are the largest illicit marketeer in American history.
- 42. Defendant Lewis was not alone in making these videos falsely accusing Glass House of committing egregious crimes while comparing Plaintiffs, the "bad guys" to Defendants, the "good guys." Saliently, Defendant Damian Martin, who is a California licensed attorney, appeared in a video posted on Defendant Lewis's @catalyst_ceo Instagram on May 24, 2023. In this video, Defendant Martin introduces himself as a co-founder of and attorney for Catalyst. In connection

with describing his background, Defendant Martin states that he "operate[s] on a need to know principal." Defendant Martin continues his defamatory tirade and promotes Catalyst in the process:

The reason I am here today is because there is something you absolutely need to know, and that's, why is Catalyst doing this? The reason Catalyst is doing this . . . Elliot [Lewis], Catalyst, and I are fighting for the heart and soul of the cannabis industry. Now, the bad guys in this fight, pretty simple: Glass House Farms and their CEO, Kyle Kazan. I see this guy on video talking real callously, real smugly about shutting down craft farmers, putting them out of business. It is almost like he is proud of it. Not surprising. He used to be a cop and did this for a living. Meanwhile, he's up in Sacramento hob-knobbing with all the politicians, the political elite, and at the same time, he's "allegedly" [using demonstrative "finger quotes" operating the largest illicit cannabis operation in American history. On the other side of this, Catalyst. We are the good guys. We're trying to build this right, do right by the industry. We provide union jobs that pay a living wage. Shout out to our partner-- our labor partners at UFCW. We're advocates and embrace social equity. Shout out to Pusherman Delivery, and all of our social equity owners. And, we prioritize community engagement. On that note, please follow Catalyst Cares on Instagram, come out to our events, participate, speak your voice, send us a resume. We want you for the Catalyst Army to fight this **fight.** So, at the end of the day, it's always about one thing at Catalyst... Weed for the people!

In a social media post directed to the entire internet, Defendants' deliberately, and falsely, used statements about Plaintiffs and their business approach to promote their own company, to solicit workers, and to join the "Catalyst Army." While Defendant Lewis is the principal speaker on behalf of Catalyst, Defendants allowed, promoted, and encouraged each of the defamatory statements, including those made by Defendant Martin.

27

28

25

- 43. Defendants separately posted a video of Glass House's CEO, Plaintiff Kazan, to the @catalyst_ceo Instagram on May 28, 2023. In that video, Plaintiff Kazan was discussing Glass House's belief that the legal market is the best path forward for the industry as a whole, that providing tested product is the better way, and that Glass House believes that it will be able to ultimately beat the illicit market just on price alone—that is, Glass House will be able to provide legal cannabis on equal footing pricewise or better with illegal cannabis. To this, Defendant Lewis expressed his disdain for Plaintiffs Kazan and Glass House in no uncertain terms, making his feelings clear with 5 laugh-crying face emojis, 3 eye-roll emojis, and 2 face palm emojis superimposed over the video throughout its duration. Sometimes, when it comes to personal animus, a picture can truly tell the story.
- 44. The videos did not stop there. Thereafter, Defendants posted a third video of Defendant Lewis to the @catalyst_ceo Instagram account on May 29, 2023. Here, Defendant Lewis not only continued to attack Glass House, but made clear why he harbors so much resentment and animosity towards his competitor. He continues with his ruminations "about this Glass House thing" and expresses his frustration that "there's no taxation on cultivation." This, Defendant Lewis concludes, "is a tax break for the wealthy corporations only." He insinuates once more that Glass House is operating in the illicit market where "80% of their cultivation is going, you know, whatever, 75[%], 80[%], we can debate it, is going not into the legal market, a lot of it on the East Coast." Defendant Lewis continues:

We all know this is happening, it's not even debatable, right? If I'm off, it's 70%, right? It's a lot. So, whatever, 75,000 [pounds], 100,000 pounds, whatever it is, of untaxed cannabis that's allowed to be grown by somebody who's in the legal cannabis market. Man, the fix is in bro, if you can't see it, the fix is in. But, campaign contributions, trips to Sacramento, and these are the guys that are lobbying on behalf of the industry to change policy. They just got the best policy of all time right? No tax cultivating can destroy the black market and has a free back door that nobody's going to even look at, and turn a blind eye to. So, they're

effectively paying an infinitesimal amount of tax in comparison to the rest of

us in the legal market where they've dumped it all at the mother fucking register.

But the rich getting tax cuts that contribute to the government, that story is as old as this country. Weed for the people.

Defendants assert that Glass House is responsible, through corruption and improper lobbying efforts, for the passage of certain tax reforms and rules that favor Glass House. Not only is this statement demonstrably false, but it is plainly yet another statement about the honesty and integrity of Glass House, and one that utilizes "math" that conveniently ignores Defendant Lewis's own acknowledgement of how the tax scheme could and should impact the conclusion.

- 45. In one additional video, posted to Defendant Lewis's @catalyst_ceo Twitter account on June 11, 2023, Defendant Lewis first targeted politicians generally for bailouts provided to different industries and entities, calling "every single last one" of the politicians in Sacramento "a fucking asshole" if they would not say "tax holiday." Effectively, Defendants contend in this video that the cannabis industry has suffered more than any other industry, ever; meanwhile, Defendant Lewis states, the politicians are "turning a blind eve to the biggest black marketeer in American history cuz he's up there [gesticulating in such a way as to simulate fellatio] sucking your dick and tickling your fucking vaginas, it's fucking dead ass ridiculous, so let me say this one more time, if you're a sitting politician and you don't say tax holiday, fuck you, suck my dick. Weed for the people." Not only did Defendants again falsely assert that Plaintiffs are an unparalleled criminal enterprise, but they insinuated, in a salacious and hatred-filled stream of expletives, that Plaintiffs are the beneficiaries of favorable and corrupt political treatment. This statement is motivated by such hostility that the lack of regard for the truth is so clear as to leave no substantial doubt.
- 46. On June 12, 2023, as Defendants' slanderous statements gained traction on social media, Defendant Lewis tweeted a reply in response to an individual questioning his math and the assumptions made in connection therewith. He wrote:

Elliot Lewis @ ...
@catalyst_ceo

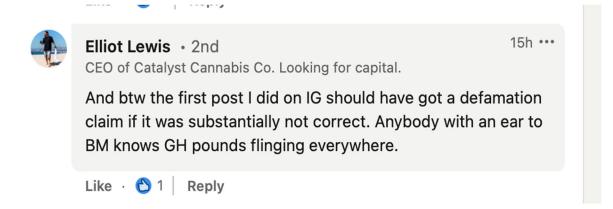
Please do the math for me. I haven't heard anybody from GH to the math. Other then claim plausible deniability this provably true. Majority of their weed ends up on black market. Where's the defamation claim for that statement. Problem is truth is truth. Especially math truth

3:30 PM · Jun 12, 2023 · 780 Views

3 Likes

In representing that the "[m]ajority" of Glass House's cannabis is diverted to the illicit market, Defendants have charged Plaintiffs with a crime, calling into question their ethics, honesty, and integrity in such a way that Plaintiffs are not required to prove actual malice. Defendants' claims are fabricated; they are false. There is no basis for a good faith belief in the accuracy of such claims where Defendants' story is wholly contrived.

47. In what can only be understood to be an admission of Defendants' wrongdoing, Defendant Lewis, commenting on his initial May 15, 2023 video, posted the following to his LinkedIn account on or about June 12, 2023:



48. On June 20, 2023, Defendants posted another video to Defendant Lewis's @ceo_catalyst Instagram in a clear act of escalation in Defendants' defamatory crusade. Lewis asserts that Glass House is making "\$50 million dollars, probably or so, that they're making off the black market side, right?" Lewis further states that Glass House "barely sell[s] any fucking [cannabis] over [in the legal market]." These statements are provably false. Glass House does not

operate in the illicit market, and it is the second largest CPG brand in the State of California. Near the conclusion of this video, Lewis proclaims with unmistakable hostility: "there ain't no fucking doubt that if you're fucking flipping cop weed and sucking cop dick, and trying to turn a fucking cop into a kingpin, you ain't got no fucking scruples. That's just fucking facts." Make no mistake, Defendants are doubling-down on their false and inflammatory accusations, claiming that Glass House's entire business model is premised on illicit cannabis market transactions, implying that Plaintiff Kazan is a "kingpin" and challenging the very ethics of those who do business with Glass House.

D) Defendants Have Damaged Plaintiffs' Business And Reputations

- 49. Defendants repeatedly made these false statements of fact, both in written and oral statements, which were specifically engineered and prominently designed to harm Plaintiffs' commercial standing and to benefit Defendants' own self-interest.
- 50. Defendants specifically published the false statements repeatedly in an effort to damage Plaintiffs' and each of their, personal and professional reputations.
- 51. At the time of publishing each and every statement, Defendants knew or acted with reckless disregard for the truth that the statements of and concerning Plaintiffs that Defendants published were false and defamatory.
- 52. The content of Defendants' videos is false, misleading, and designed to interfere with Plaintiffs' business relations, and to injuriously affect Plaintiffs in their trade.
- 53. The content of Defendants' slanderous videos and libelous written social media posts is misleading and designed to give a false impression that Plaintiffs are misleading their customers, the public, and the industry at large with respect to Plaintiffs' reputations for compliance with all applicable statutory and regulatory authorities.
- 54. As a result of the defamatory, false statements of fact published by Defendants with actual malice to thousands of consumers about their business competitor Glass House and its principals, Plaintiffs have suffered various forms of harm and injury, including, but not limited to, adverse business consequences, reputational, and other damages as detailed more fully below.

22

23

24

25

26

27

28

- 1	1
1	vendors regarding the validity of the statements, including whether and to what extent Plaintiffs
5	have engaged in the wrongdoing alleged, and have been repeatedly "tagged", harassed and
5	threatened in social media posts. Plaintiffs are now expending substantial time, money and
7	resources in dealing with the damage to their business and reputations unlawfully caused by
3	Defendants.
)	56. As relates to Plaintiff Kazan in particular, the reputational damage resulting from
)	Defendants' false statements is significant and ever increasing. Kazan undoubtedly relies on his
l	sterling reputation in his role as Glass House's CEO and in his commercial real estate ventures,
2	among other things. Defendants directly stated that Kazan is a criminal who controls the illicit
3	cannabis market by running the largest illicit cannabis business in United States history, made
1	numerous charges of dishonesty reflecting on Kazan's integrity, and published the aforementioned

55.

	Defendants.
	56. As relates to Plaintiff Kazan in particular, the reputational damage resulting from
	Defendants' false statements is significant and ever increasing. Kazan undoubtedly relies on his
	sterling reputation in his role as Glass House's CEO and in his commercial real estate ventures,
	among other things. Defendants directly stated that Kazan is a criminal who controls the illicit
	cannabis market by running the largest illicit cannabis business in United States history, made
	numerous charges of dishonesty reflecting on Kazan's integrity, and published the aforementioned
	statements with numerous epithets and derogatory statements. Defendants' unfounded attacks on
	the honesty of Kazan necessarily have damaged Kazan's position and reputation not only in the
	legalized cannabis industry, but also in his many other business endeavors and in his personal life.
	57. As a result of Defendants' actions, Plaintiffs have suffered substantial economic
-1	

Defendants' false statements have also caused significant disruption in the daily

operations of Plaintiff Glass House's business, as well as the lives of Plaintiffs Kazan and Farrar.

Plaintiffs have received numerous comments and questions from investors, lenders, customers and

conomic damages and continue to be harmed by the false statements which are still published and prominently displayed on Defendants' Instagram, Twitter, and LinkedIn pages and have been republished and re-posted to countless other websites, news outlets and social media platforms.

FIRST CAUSE OF ACTION

(DEFAMATION PER SE)

- 58. Plaintiffs incorporate by reference all of the foregoing and subsequent allegations of this Complaint as though fully set forth herein.
- 59. Beginning in May 2023, as set forth above and incorporated herein, Defendants published numerous false statements of and concerning Plaintiffs to public social media platforms,

including to Defendant Lewis's more than 16,000 followers, in both written and oral form. Users of these social media platforms (*i.e.*, Instagram, Twitter, and LinkedIn), reasonably understood that the statements were about Plaintiffs. Defendants identified Plaintiffs, and each of them, specifically by name, leaving no question to whom Defendants were referring.

- 60. Defendants' statements are slanderous *per se* in that they expose Plaintiffs to hatred, contempt, ridicule, or obloquy, and cause them to be shunned or avoided, or tend to injure them in their occupation.
- 61. Defendants' statements include allegations of serious criminal behavior, dishonesty, character defects, and the use of epithets or descriptive words that carry with them the implication of acts of misconduct.
- 62. Defendants' statements are slanderous *per se* in that they are defamatory without the need for explanation, and further suggest, both directly and indirectly, that Plaintiffs are not only unfit to carry out their business, trade or profession, but should be incarcerated. Although Plaintiffs need not plead and prove special damages as a proximate result of these statements, Plaintiffs are able to do so.
- 63. Defendants made these statements with actual malice. That is, Defendants made them with knowledge of their falsity, or, alternatively, with a reckless disregard for their falsity, as evidenced by the undeniable fury and hostility towards Plaintiffs. Defendants' false, public statements falsely accuse Plaintiffs of engaging in unethical and illegal behavior. Such statements were made for the purpose and intent of diverting business away from Plaintiffs and to Defendants, and damaging Plaintiffs' heretofore sterling public image in the cannabis industry.
- 64. As a direct and proximate result of these false statements, Plaintiffs have suffered and continue to suffer money damages, including lost revenue and associated costs, in an amount to be determined at trial. These damages flow from, among other things, lost or terminated business opportunities, and loss to reputation.

- 65. As a direct and proximate result of these false statements, Kazan and Farrar have suffered and will continue to suffer damages to their reputation which will necessarily impact their business interests both inside and outside of the cannabis industry.
- 66. Defendants also acted with oppression, fraud, or malice as defined by California Civil Code section 3294 in that Defendants, and each of them, engaged in highly reprehensible and despicable conduct justifying the imposition of punitive damages against Defendants and in favor of Plaintiffs.

SECOND CAUSE OF ACTION

(DEFAMATION PER QUOD)

- 67. Plaintiffs incorporate by reference all of the foregoing and subsequent allegations of this Complaint as though fully set forth herein.
- 68. Where Defendants did not specifically identify Plaintiffs, or any of them, by name, Defendants used certain terms, characterizations, or descriptions that could be reasonably inferred as referring to Plaintiffs in connection with the false statements that Defendants published.
- 69. The defamatory implications arise both in the context of who is being targeted, and with respect to the content of the false statements, which convey that Plaintiffs are the largest illicit marketeer in American history, are guilty of violating California law and numerous federal laws, and have received improper and favorable political treatment, among other things.
- 70. The defamatory implications to be drawn from Defendants' false statements are not true, and were intended to destroy the trust in Plaintiffs' business for Defendants' benefit.
- 71. As a direct and proximate result of these false statements, Plaintiffs have sustained significant economic damages, including interruption of their business, decrease in customers, decrease in revenue, and substantial interruption in Plaintiffs' daily operations, all in an amount to be determined at trial.
- 72. As a direct and proximate result of these false statements, Kazan and Farrar have suffered and will continue to suffer damages to their reputation which will necessarily impact their business interests both inside and outside of the cannabis industry.

73. Defendants also acted with oppression, fraud, or malice as defined by California Civil Code section 3294 in that Defendants, and each of them, engaged in highly reprehensible and despicable conduct justifying the imposition of punitive damages against Defendants and in favor of Plaintiffs.

THIRD CAUSE OF ACTION

(Violation of California Business & Professions Code § 17200)

- 74. Plaintiffs incorporate by reference all of the foregoing and subsequent allegations of this Complaint as though fully set forth herein.
- 75. Defendants have engaged in unfair, unlawful, and fraudulent business practices in violation of California Business & Professions Code section 17200 by publishing the false statements concerning Plaintiffs.
- 76. An unfair business practice is one that offends an established public policy or when the practice is immoral, unethical, oppressive, unscrupulous, or substantially injurious to consumers.
- 77. An unlawful business practice is one that borrows violations of other laws, here Civil Code sections 44, 45, 45a, and/or 46, and makes those unlawful practices actionable under the Unfair Competition Law.
- 78. A fraudulent business practice is one that is likely to deceive because it includes assertions that are untrue, or are true, but are either actually misleading or which have the capacity, likelihood, or tendency to deceive or confuse the public.
- 79. When comparing the utility of Defendants' conduct (*i.e.*, in publishing the false statements) to the gravity of the harm suffered by Plaintiffs, there is no justification for Defendants' acts. Defendants' publication of the false statements were not justified and resulted in significant harm suffered by Plaintiffs
- 80. The unfair, unlawful, and fraudulent business practices of Defendants described herein caused Plaintiffs to suffer injury in fact, and Plaintiffs have lost money as a result of and due to Defendants' conduct.

1	81. Plaintiffs are entitled to restitution in the amount of all monies acquired by
2	Defendants as a result of Defendants unfair competition. All such monies must be held in
3	constructive trust, disgorged and provided to Plaintiffs.
4	PRAYER FOR RELIEF
5	WHEREFORE, Plaintiffs pray for judgment as follows:
6	1. For damages, including actual, compensatory and/or consequential damages, in an
7	amount according to proof at trial;
8	2. For an award of punitive and exemplary damages in an amount to be determined at
9	trial;
0	3. For restitution of all monies obtained and wrongfully enriching Defendants;
1	4. For pre and post-judgment interest at the legal rate of ten percent (10%) per annum
2	on all damages awarded;
3	5. For injunctive relief mandating that Defendants remove any defamatory content and
4	enjoining Defendants, or any of them, from posting or publishing any similarly defamatory
5	comments in the future;
6	6. For costs of suit, including reasonable attorneys' fees and costs to the extent
7	permitted by law; and
8	7. For such other legal and/or equitable relief as may be permitted under applicable law
9	as the Court may deem just and proper.
20	
21	Dated: June 20, 2023 VENABLE LLP
22	By: Mald After
23	Michael B. Garfinkel, Esq. Joshua M. Rosenberg, Esq.
24	Rodney S. Lasher, Esq.
25	Attorneys for Plaintiffs GLASS HOUSE BRANDS INC, KYLE
26	D. KAZAN, and GRAHAM FARRAR
27	

DEMAND FOR TRIAL BY JURY Plaintiffs Glass House Brands Inc., Kyle D. Kazan, and Graham Farrar hereby demand trial by jury on all issues and causes of action triable by jury. Dated: June 20, 2023 VENABLE LLP Michael B. Garfinkel, Esq. Joshua M. Rosenberg, Esq. Rodney S. Lasher, Esq. Attorneys for Plaintiffs GLASS HOUSE BRANDS, INC., KYLE D. KAZAN, and GRAHAM FARRAR